

Measuring Return on Investment (ROI) for Information Technology Modernization/ Projects

#### **The TEAM**

Maria Pryor — Dept. of Medical Assistance Services

Jamey Brads — Virginia Dept. of Fire Programs

Chris Frink — Office of the Governor and Cabinet Secretaries

Emily McClellan - Dept. of Medical Assistance Services

**Rebecca Moses** — Dept. Military Affairs

Russell Accashian — Dept. of Behavioral Health and Developmental Services



IT Modernization Projects struggle with prioritization/planning and cost/benefit transparency due to Return On Investment (ROI) not being leveraged/executed. We intend to provide an ROI "framework/playbook" enabling Agencies to effectively and efficiently measure ROI.

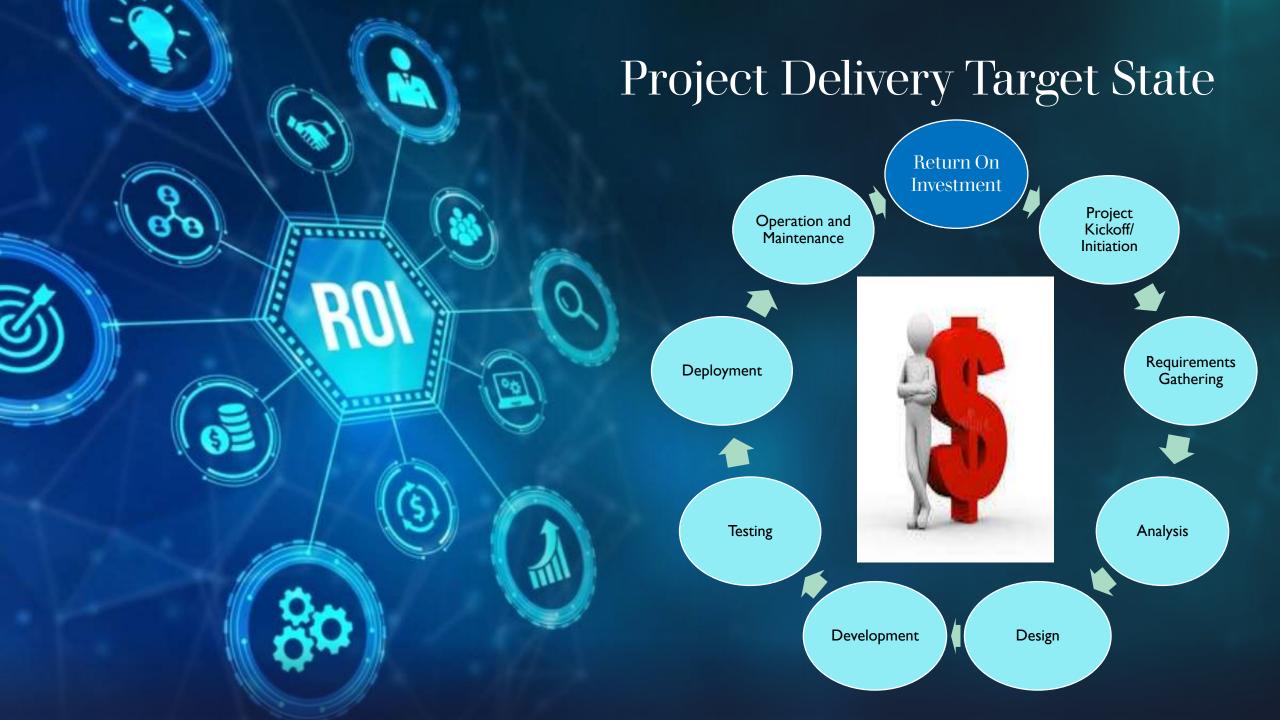


# Expected Outcomes

Produce/Deliver an ROI framework/playbook allowing agencies to measure technology modernization/project ROI(pre and post project) to achieve the following:

- I. Measurable Financial Returns
- 2. Investment Transparency
- 3. Improved Operational Efficiencies
- 4. Quantify Value
- 5. Better IT Project Prioritization







## ROI Framework

Strategic and Intangible Benefits

Investment Costs

Post-Modernization Metrics ROI-Financial Metrics

Baseline- Pre-Modernization

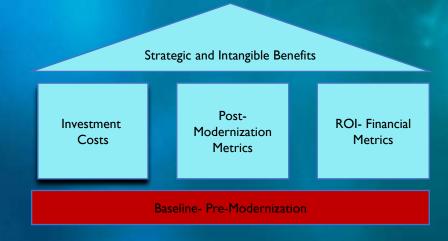




## Baseline Pre-Modernization Metrics

Baseline pre-modernization metrics are foundational performance indicators collected *before* initiating a technology modernization project.

The metrics are quantifiable data points that capture the current state of IT systems, operations, and business outcomes prior to modernization.

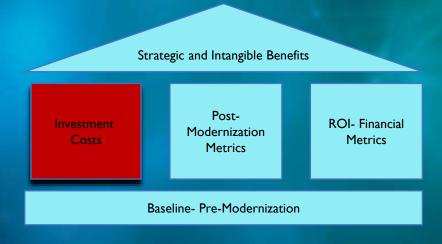


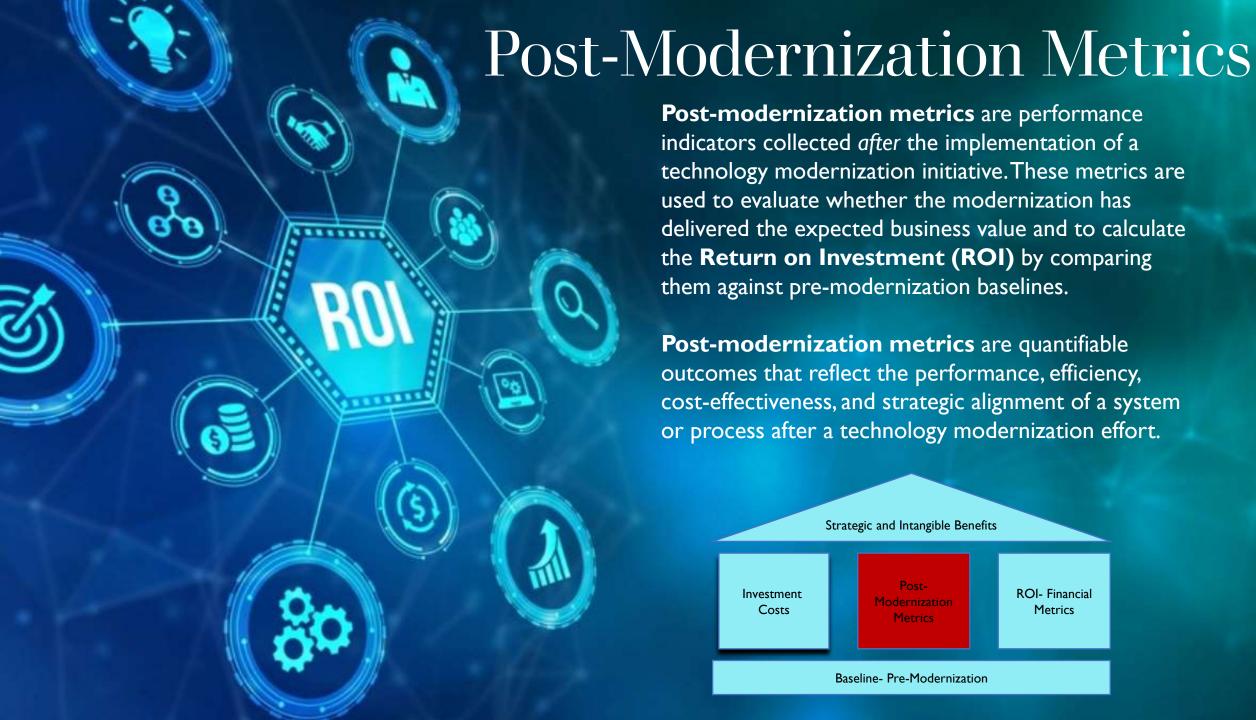


#### Investment Costs

**Investment cost metrics** are quantifiable indicators that capture the **total financial outlay** required to plan, implement, and maintain a technology modernization initiative.

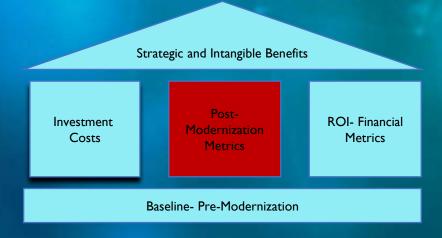
**Investment cost metrics** refer to the comprehensive set of direct and indirect expenses incurred during a technology modernization project. They can vary widely depending on the scope, complexity, and scale of the project.





Post-modernization metrics are performance indicators collected after the implementation of a technology modernization initiative. These metrics are used to evaluate whether the modernization has delivered the expected business value and to calculate the Return on Investment (ROI) by comparing them against pre-modernization baselines.

Post-modernization metrics are quantifiable outcomes that reflect the performance, efficiency, cost-effectiveness, and strategic alignment of a system or process after a technology modernization effort.

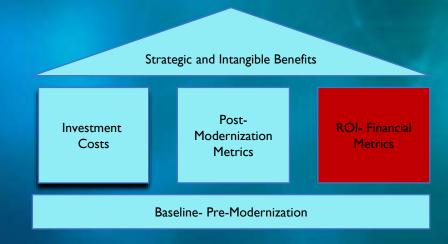




#### ROI/Financial Metrics

**ROI financial metrics** are quantitative financial indicators used to assess the **economic value** generated by a technology modernization initiative relative to its costs.

**ROI financial metrics** are standardized financial calculations and indicators that quantify the profitability, cost-effectiveness, and value realization of technology modernization projects.





# Strategic and Intangible Benefits

- Improved Strategic Alignment
- Informed decision making
- Enhance Accountability and Governance
- Risk Management and Resource Optimization
- Strengthen Stakeholder Confidence
- Intangible Benefits
  - Non-financial.

